

May 29, 2025

**National Stock Exchange of India Limited**

Exchange Plaza, 5<sup>th</sup> Floor,  
Bandra Kurla Complex,  
Bandra (E), Mumbai – 400051

**BSE Limited**

Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400001

**Symbol: JUBLCPL**

**Scrip Code: 544355**

Dear Sir/Madam,

**Sub: Investor Presentation on the Audited Standalone and Consolidated Financial Results of the Company for quarter and financial year ended March 31, 2025.**

Please find enclosed the Investor Presentation on the Audited Standalone and Consolidated Financial Results of the Company for quarter and financial year ended March 31, 2025.

The aforesaid presentation is also being made available on the website of the Company at [www.jacpl.co.in](http://www.jacpl.co.in)

This is for your information and records.

Thanking you,  
For and on behalf of  
**Jubilant Agri and Consumer Products Limited**

**Hariom Pandey**  
**Company Secretary**

*Encl.: a/a*

**A Jubilant Bhartia Group Company**

OUR VALUES



**Jubilant Agri and Consumer Products Limited**

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EARNINGS PRESENTATION

Q4-FY25

# SNAPSHOT



## OVERVIEW

- Jubilant Bhartia group company
- Wide Product Range – B2C & B2B
- Experience and capabilities built over 2 decades
- Focus to grow Consumer Business



## OPERATIONS

- 8 manufacturing facilities across India
- Pan India Distribution Network
- Marquee Client profile
- Strong inhouse R&D with high focus on innovation



## FINANCIALS

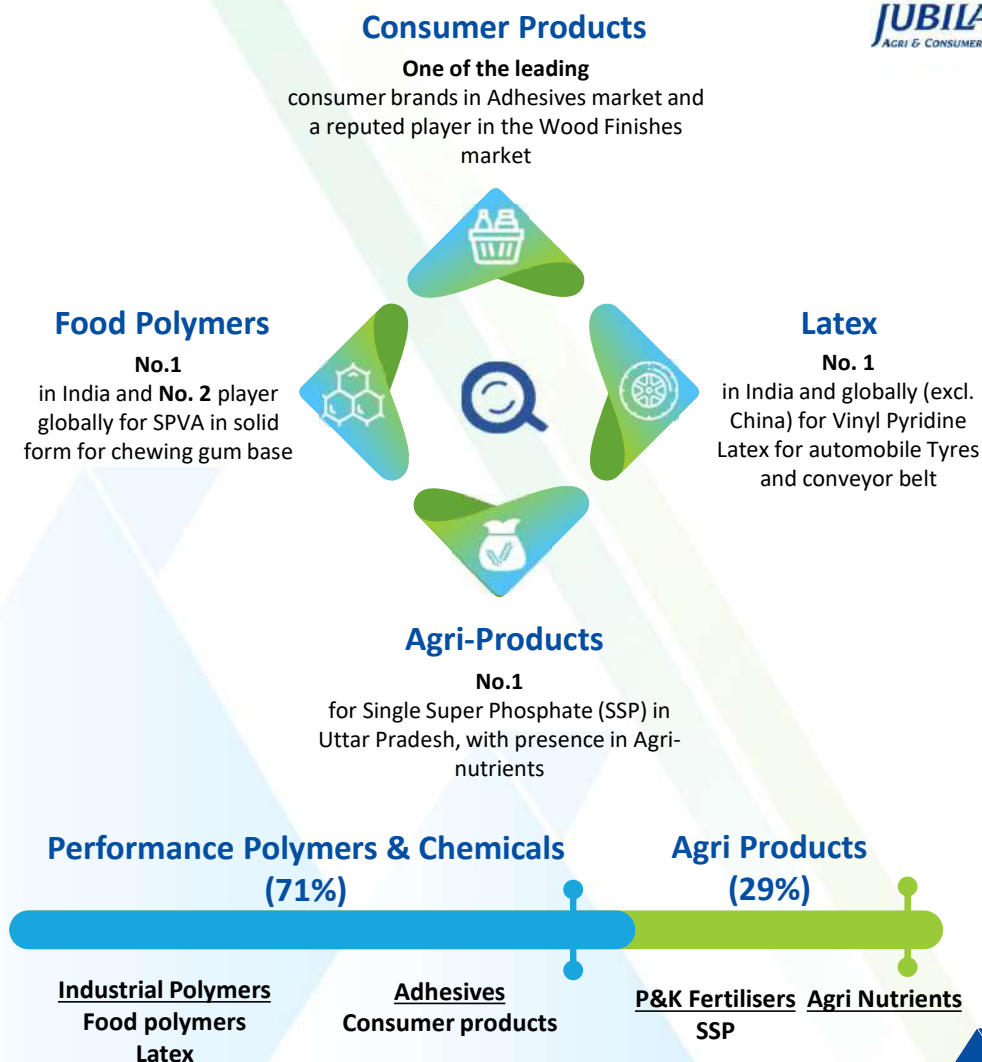
### 5-year CAGR

- Revenues: ~23%
- EBITDA: ~24%

### FY25

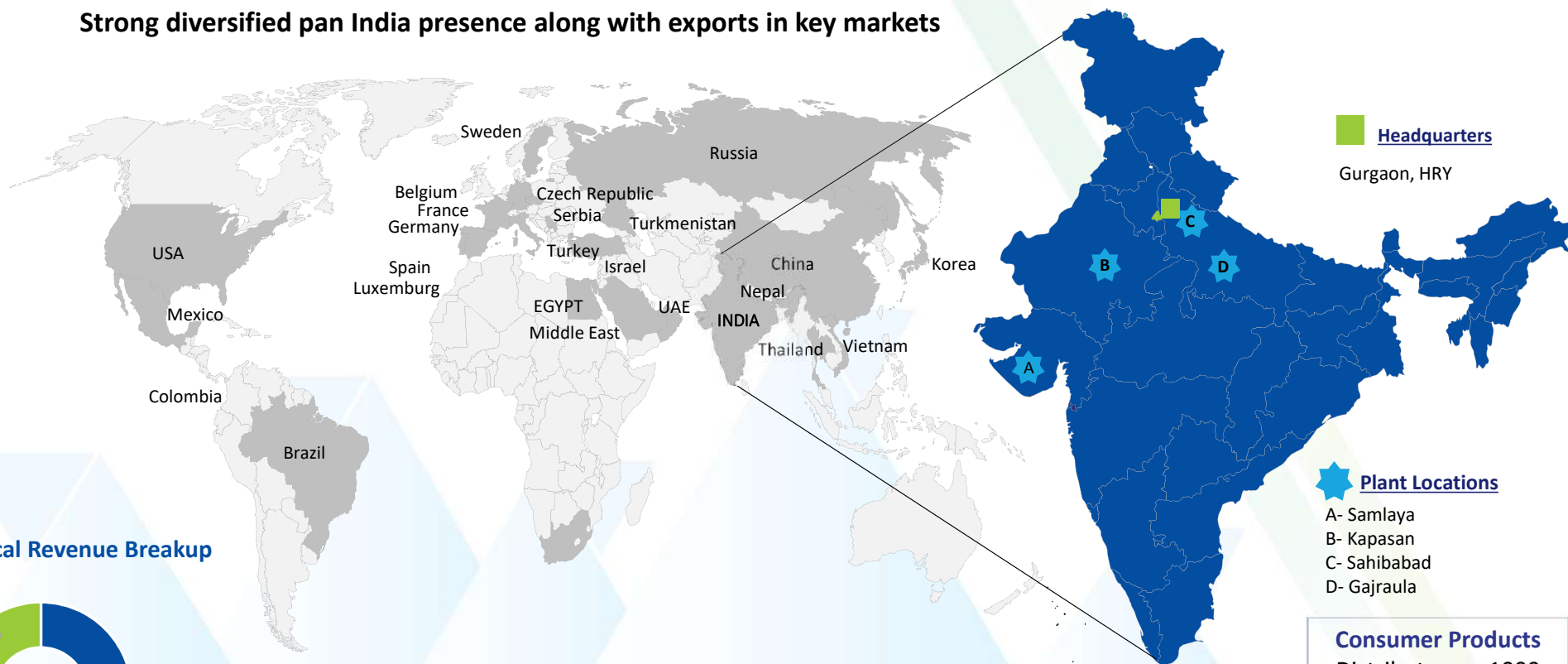
- ROCE - 34%
- D/E: 0.15

ROCE: calculate excluding exception items

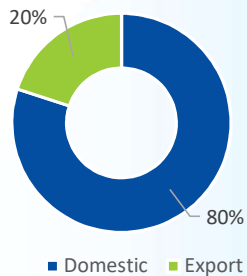


# GEOGRAPHICAL PRESENCE

Strong diversified pan India presence along with exports in key markets



## Geographical Revenue Breakup



**Consumer Products**  
Distributors: ~ 1000  
Retailers: ~ 25,000

## MANUFACTURING PLANTS



Gajraula, Uttar Pradesh

SSP, SPVA, Adhesive and Wood Finishes



Sahibabad, Uttar Pradesh

Adhesives



Samlya, Vadodara, Gujarat

Latex



Kapasan, Chittorgarh, Rajasthan

SSP

### TOTAL CAPACITY

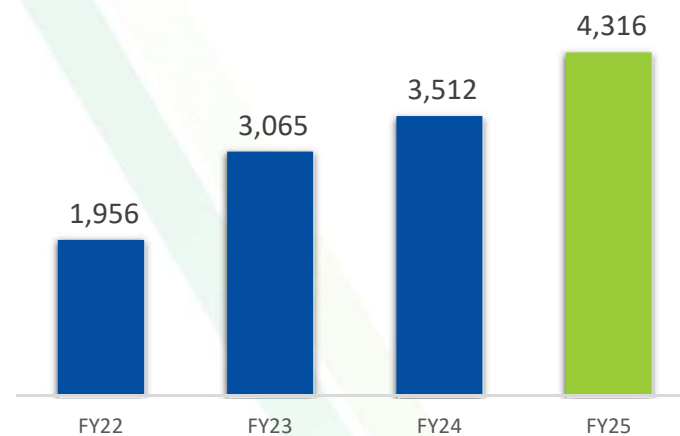
**Polymers and Chemicals: 80,000 MTPA**  
**Single Super Phosphate: 400,000 MTPA**



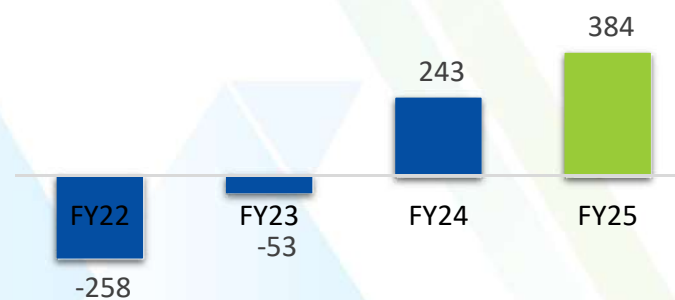
## ADHESIVES



### REVENUE (INR MN)



### EBIT (INR MN)



\* EBIT as per Segment

## ADHESIVES: Q4/FY25 FINANCIAL HIGHLIGHTS

ADHESIVES (INR MN)	NET SALES	EBIT *
Q4 FY25	1,144	101
Q4 FY24	927	86
GROWTH	23%	18%

ADHESIVES (INR MN)	NET SALES	EBIT *
FY25	4,316	384
FY24	3,512	243
GROWTH	23%	58%

\* EBIT as per Segment

## ADHESIVES Q4-FY25 OPERATIONAL HIGHLIGHTS

### Key Highlights

- Continued double-digit revenue growth despite weak consumer demand and increased competition
- Urban market demand marginally improved compared to Q2 and Q3
- Continued investment in brand building through digital and social media platforms. Sequential increase in A&P spends enhanced brand visibility and demand
- EBITDA margins remained in line with Q4 FY24

### Outlook

- Optimistic outlook, supported by improving domestic demand in the construction sector
- Predicated normal monsoon by IMD and increased government spending expected to drive sustainable demand growth
- Focused on consistent, profitable, volume-led growth through continued investment in product innovation and brand building
- Focus on increasing width of distribution and further enhancement in engagement with contractors
- Geopolitical situation may be a cause of concern



## ADHESIVES : Product Range



D3 certified  
Waterproof  
Anti bubble  
Fast drying (1 Hour)



Anti bubble  
20% higher Coverage  
Fast Drying ( 2 Hours)



Heat Proof  
Waterproof



Waterproof



Super Fast Bonding  
Benzene Free  
180 degree Temperature  
resistance



PVC & acrylic Specialist



General Purpose  
Adhesive



Multi substrate Spray  
Adhesive

## ADHESIVES : New Product Launches



New Product in  
Waterproof Adhesive



12 In 1 D4 Grade Moisture  
curing adhesive



Special Adhesive for  
Laminate to laminate Pasting



# ADHESIVES: Marketing Activities

## Brand visibility



## Market campaign



## Dealer Meet





# PERFORMANCE POLYMERS & CHEMICALS

Performance polymer & chemicals business vertical product portfolio includes Consumer products, Food Polymers and Latex.

## Consumer Products

Adhesives  
Wood Finishes

## Latex

VP Latex  
SBR Latex  
NBR Latex

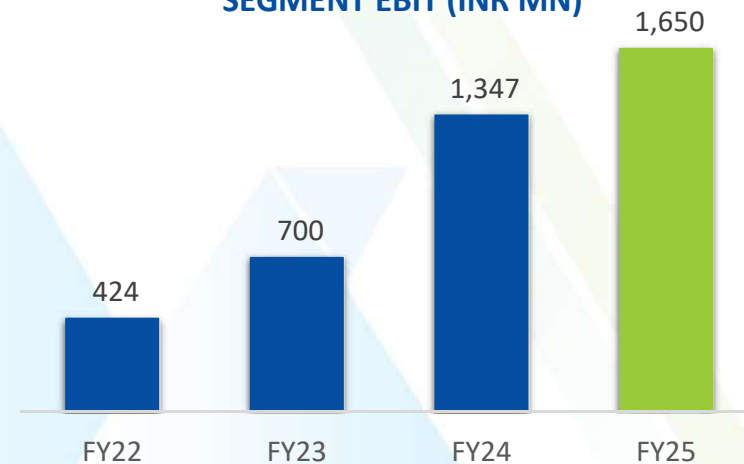


## Food Polymers

Solid Poly Vinyl Acetate  
(SPVA)



## SEGMENT EBIT (INR MN)



## PERFORMANCE POLYMERS & CHEMICALS: Q4/FY25 FINANCIAL HIGHLIGHTS

PERFROMANCE POLYMERS & CHEMICALS (INR MN)	NET SALES	EBIT *
Q4 FY25	2,872	392
Q4 FY24	2,400	317
GROWTH	20%	24%
PERFROMANCE POLYMERS & CHEMICALS (INR MN)	NET SALES	EBIT *
FY25	11,042	1,650
FY24	9,577	1,347
GROWTH	15%	22%

Including Adhesives \* EBIT as per Segment



## PERFORMANCE POLYMERS & CHEMICALS Q4-FY25 OPERATIONAL HIGHLIGHTS

- Replacement Tyre and Tyre cord fabrics showed moderate recovery in Indian Market, however demand in global markets remain muted leading to lower than expected volume growth in industrial polymers
- Industrial polymer margins remained contracted due to higher input cost and higher freight costs for exports
- Company expanded its product offering by introduction of SBR Latex, and expects to gain market share due to better product quality
- Food polymer business performed better on account of share gained in key customers and better customer mix
- Chemical business recorded high double-digit growth in terms of value due to higher demand and input costs

# AGRI PRODUCTS

Agri business offers a range of products in Crop Nutrition, Crop Growth Regulator and Crop Protection.

**No.1** for Single Super Phosphate (SSP) in Uttar Pradesh.



Products sold under the umbrella brand '**Ramban**'.

Entered 8 new states in last 2 years

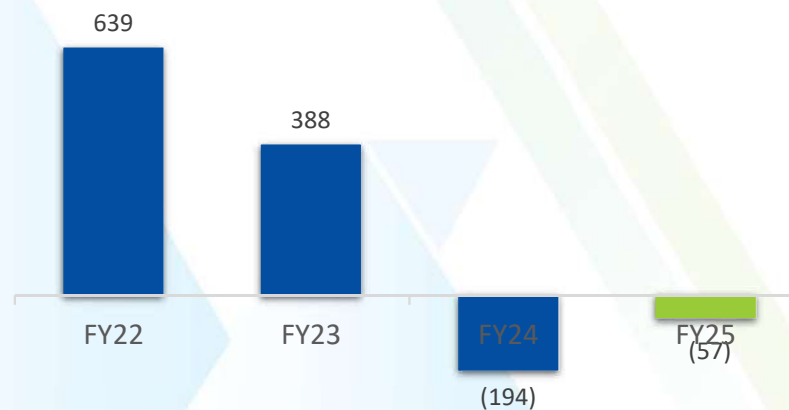
2 Manufacturing locations

AGRI PRODUCTS INCLUDES AGRI NUTRIENTS

## SEGMENT REVENUE (INR MN)



## SEGMENT EBIT (INR MN)



## AGRI PRODUCTS: Q4/FY25 FINANCIAL HIGHLIGHTS

AGRI PRODUCTS (INR MN)	NET SALES	EBIT *
Q4 FY25	1,111	(79)
Q4 FY24	603	(101)
GROWTH	84%	

AGRI PRODUCTS (INR MN)	NET SALES	EBIT *
FY25	4,568	(57)
FY24	2,956	(194)
GROWTH	55%	

*\* EBIT as per Segment*

## AGRI PRODUCTS Q4-FY25 OPERATIONAL HIGHLIGHTS

- High double-digit growth in Q4-FY25 revenues due to good placement of SSP in anticipation of Normal monsoon and shortage of other phosphatic fertilizers
- Improved margin due to better realizations
- Continued to expand product penetration in new territories through channel expansion
- Agri Nutrients business continued to grow in double digits and will be a growth driver for Agri business

# Q4-FY25 FINANCIAL OVERVIEW



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## CONSOLIDATED: Q4/FY25 FINANCIAL HIGHLIGHTS

CONSOLIDATED (INR MN)	NET SALES	EBITDA *	PBT **	PAT***
Q4 FY25	3,983	272	212	160
Q4 FY24	3,003	222	136	220
GROWTH	33%	23%	57%	(27%)

CONSOLIDATED (INR MN)	NET SALES	EBITDA *	PBT **	PAT***
FY25	15,610	1,457	1,179	883
FY24	12,533	1,072	740	307
GROWTH	25%	36%	59%	188%

\*EBITDA is before non-operating income & Exceptional items

\*\*PBT before exceptional items

\*\*\*PAT from Continuing Business and Q4 FY24: INR 131.3 MN Exceptional items



## QUARTERLY FINANCIAL PERFORMANCE

PARTICULARS (INR MN)	Q4-FY25	Q4-FY24	Y-o-Y	Q3-FY24	Q-o-Q
<b>Revenue from Operations</b>	<b>3,983</b>	<b>3,003</b>	<b>33%</b>	<b>3,975</b>	<b>0.2%</b>
Total Expenses	3,711	2,782	33%	3,627	2%
<b>EBITDA</b>	<b>272</b>	<b>222</b>	<b>23%</b>	<b>348</b>	<b>(22)%</b>
<b>EBITDA Margins (%)</b>	<b>6.83%</b>	<b>7.39%</b>	<b>56 Bps</b>	<b>8.75%</b>	<b>(192) Bps</b>
Depreciation and amortisation expenses	43	38	13%	39	10%
Finance costs	22	50	(56)%	30	(27)%
Other Income	5	2	150%	(2)	(350)%
Exceptional Item	-	(131)	NA	-	NA
<b>PBT</b>	<b>212</b>	<b>267</b>	<b>(21)%</b>	<b>277</b>	<b>(23)%</b>
Tax	52	47	11%	64	(19)%
PAT from Continuing Business	160	220	(27)%	213	(25)%
PAT from Discontinued Operation	-	(1)	NA	-	NA
<b>PAT</b>	<b>160</b>	<b>219</b>	<b>(27)%</b>	<b>213</b>	<b>(25)%</b>
<b>PAT Margins (%)</b>	<b>4.02%</b>	<b>7.29%</b>	<b>(327) Bps</b>	<b>5.36%</b>	<b>(134) Bps</b>
Other Comprehensive Income	(4)	(4)	0%	2	NA
<b>Total Comprehensive Income</b>	<b>156</b>	<b>215</b>	<b>(27)%</b>	<b>215</b>	<b>(27)%</b>
Diluted EPS (INR)	10.46	14.35	(27)%	13.89	(25)%

## ANNUAL FINANCIAL PERFORMANCE

PARTICULARS (INR MN)	FY24	FY25	Y-o-Y
<b>Revenue from Operations</b>	<b>12,533</b>	<b>15,610</b>	<b>25%</b>
Total Expenses	11,460	14,153	23%
<b>EBITDA</b>	<b>1,072</b>	<b>1,457</b>	<b>36%</b>
<b>EBITDA Margins (%)</b>	<b>8.56%</b>	<b>9.33%</b>	<b>77 Bps</b>
Depreciation and amortisation expenses	150	161	7%
Finance costs	196	135	(31)%
Other Income	14	18	29%
Exceptional Item	335	-	NA
<b>PBT</b>	<b>405</b>	<b>1,179</b>	<b>191%</b>
Tax	98	296	202%
<b>PAT from Continuing Business</b>	<b>307</b>	<b>883</b>	<b>188%</b>
PAT from Discontinued Operation	(10)	(5)	(50)%
<b>PAT</b>	<b>297</b>	<b>878</b>	<b>196%</b>
<b>PAT Margins (%)</b>	<b>2.37%</b>	<b>5.62%</b>	<b>325 Bps</b>
Other Comprehensive Income	(3)	(2)	(33)%
<b>Total Comprehensive Income</b>	<b>294</b>	<b>876</b>	<b>198%</b>
Diluted EPS (INR)	19.48	57.17	193%

## SEGMENT RESULTS

Sr. No.	Particulars	Q4			Full Year		
		Mar-24	Mar-25	Growth %	Mar-24	Mar-25	Growth %
1	Segment Sales *						
	A) Performance Polymers & Chemicals	2,400	2,872	20%	9,577	11,042	15%
	B) P&K Fertilizers	580	1,087	88%	2,823	4,415	56%
	C) Agri Nutrients	23	24	2%	133	153	15%
	<b>Revenue from Operations</b>	<b>3,002</b>	<b>3,983</b>	<b>33%</b>	<b>12,533</b>	<b>15,610</b>	<b>25%</b>
2	Segment Results						
	A) Performance Polymers & Chemicals	317	392	24%	1,347	1,650	22%
	B) P&K Fertilizers	(104)	(83)	(20%)	(216)	(110)	(49%)
	C) Agri Nutrients	3	4	66%	22	53	139%
	<b>Total Segment Results</b>	<b>216</b>	<b>313</b>	<b>45%</b>	<b>1,153</b>	<b>1,593</b>	<b>38%</b>
	Less : i ) Finance Costs	50	22	(56%)	196	135	(31%)
	ii) Other unallocable expenditure net of unallocable income	36	79	121%	358	284	(20%)
	<b>Profit/(Loss) before exceptional items and tax</b>	<b>130</b>	<b>213</b>	<b>63%</b>	<b>599</b>	<b>1,174</b>	<b>96%</b>
	i) Exceptional items	(136)	-	(100%)	204	-	(100%)
	<b>Total Profit/(Loss) before tax</b>	<b>267</b>	<b>213</b>	<b>(20%)</b>	<b>395</b>	<b>1,174</b>	<b>197%</b>

\* Segment Sales: Net of Inter segment revenue

# HISTORICAL FINANCIAL OVERVIEW

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## HISTORICAL INCOME STATEMENT

PARTICULARS (INR MN)	FY22	FY23	FY24	FY25
<b>Revenue from Operations</b>	<b>11,658</b>	<b>14,671</b>	<b>12,533</b>	<b>15,610</b>
Total Expenses	10,661	13,659	11,461	14,153
<b>EBITDA</b>	<b>997</b>	<b>1,012</b>	<b>1,072</b>	<b>1,457</b>
<b>EBITDA Margins (%)</b>	<b>8.55%</b>	<b>6.90%</b>	<b>8.55%</b>	<b>9.33%</b>
Depreciation and amortisation expenses	(127)	(142)	150	161
Finance costs	(146)	(194)	196	135
Other Income	10	29	14	18
Exceptional Item	-	-	335	-
<b>PBT</b>	<b>734</b>	<b>705</b>	<b>405</b>	<b>1,179</b>
Tax	(188)	(221)	98	296
<b>PAT from Continuing Business</b>	<b>546</b>	<b>484</b>	307	883
PAT from Discontinued Operation	(10)	103	(10)	(5)
<b>PAT</b>	<b>536</b>	<b>587</b>	<b>297</b>	<b>878</b>
<b>PAT Margins (%)</b>	<b>4.60%</b>	<b>4.00%</b>	<b>2.37%</b>	<b>5.62%</b>
Other Comprehensive Income	3	(2)	(5)	(2)
<b>Total Comprehensive Income</b>	<b>539</b>	<b>585</b>	<b>294</b>	<b>876</b>
Diluted EPS (INR)	35.25	40.86	18.44	57.17

## HISTORICAL BALANCE SHEET

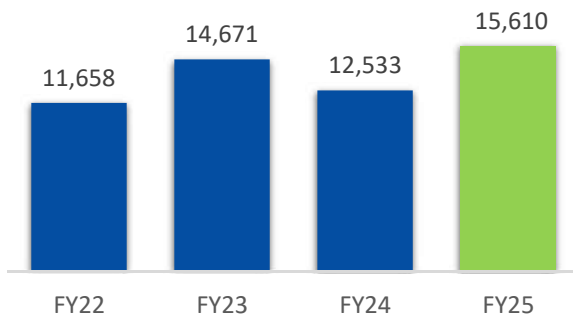
PARTICULARS (INR MN)	FY21	FY22	FY23	FY24	FY25
<b>Equity</b>					
Share Capital	150	150	151	151	151
Other Equity	700	1,247	1,877	2,202	3,104
<b>Liabilities</b>					
<b>Non-current Liabilities</b>					
Long term provision	118	128	127	120	130
Other Financial liabilities	43	55	67	79	96
Lease Liabilities	46	34	194	171	188
Borrowings	682	550	236	120	28
Deferred tax liabilities (net)				-	20
<b>Current Liabilities</b>					
Borrowings	700	909	1,461	1,315	528
Financial liabilities					
(i) Trade Payables	1,134	2,744	1,746	1,892	1,635
(ii) Other Financial liabilities	394	574	628	894	1,054
(iii) Lease Liabilities	21	20	27	14	27
Other Current liabilities	250	351	207	411	255
Provisions	64	71	57	74	116
Curent Tax Liabilities (net)	1	4	9	6	18
<b>Total Liabilities</b>	<b>3,453</b>	<b>5,440</b>	<b>4,759</b>	<b>5,096</b>	<b>4,095</b>
<b>Equity And Liabilities</b>	<b>4,303</b>	<b>6,837</b>	<b>6,786</b>	<b>7,449</b>	<b>7,350</b>

PARTICULARS (INR MN)	FY21	FY22	FY23	FY24	FY25
<b>Non-current Assets</b>					
Property, plant & equipment	1,385	1,516	1,685	1,707	1,800
Other Intangible Assets	19	14	13	8	5
Capital Work-in-progress	1	4	48	46	195
Intangible assets under development				-	15
Financial assets					
(i) Investments					
(ii) Loans & Advances	-	1	1	1	1
(iii) Other financial assets	3	10	14	14	15
Deferred Tax Asset	522	339	119	25	0
Other non-current assets	19	26	32	26	24
<b>Current Assets</b>					
Inventories	915	2,327	1,874	2,351	1,905
Financial assets					
(i) Investment	-	-	-	1	1
(ii) Trade Receivable	1,054	1,976	2,570	2,461	2,875
(iii) Cash and cash equivalents	65	64	53	152	59
(iv) Other bank balances	16	1	2	2	1
(v) Loans	2	1	1	1	1
(vi) Other financial assets	8	7	16	6	5
Current tax assets (net)	5	5	3	52	24
Other current assets	275	532	356	596	424
Asset Held For Sale	14	14		-	0
<b>Grand Total – Assets</b>	<b>4,303</b>	<b>6,837</b>	<b>6,787</b>	<b>7,449</b>	<b>7,350</b>

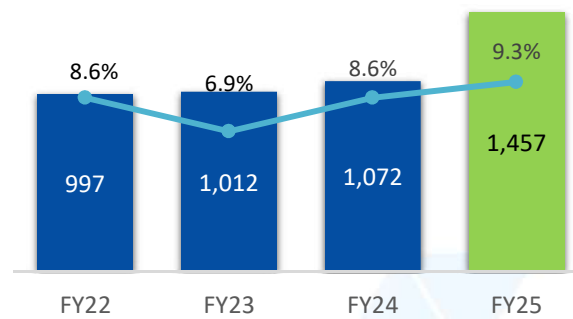


## KEY PERFORMANCE INDICATORS

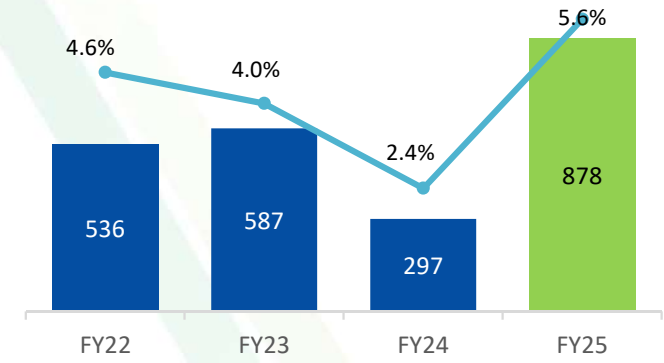
OPERATIONAL REVENUE (INR MN)



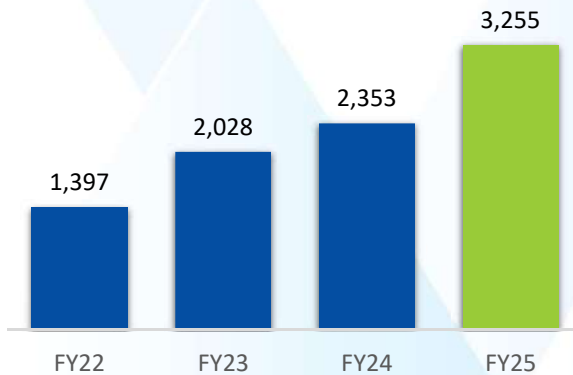
EBITDA (INR MN) & EBITDA MARGINS (%)



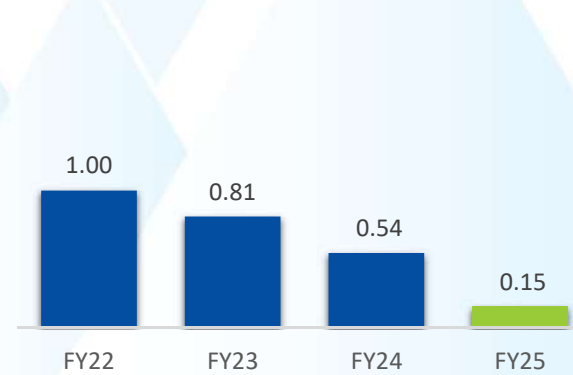
PAT (INR MN) & PAT MARGINS (%)



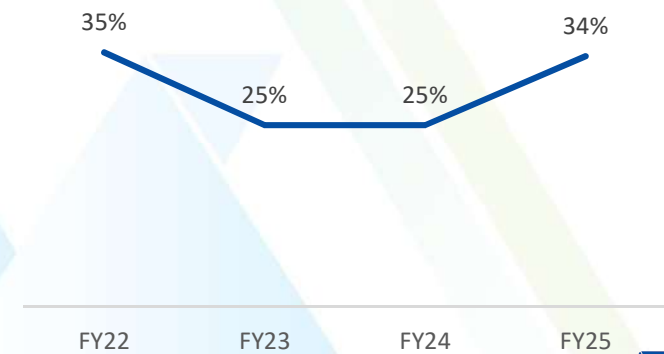
NETWORTH (INR MN)



NET DEBT TO EQUITY (X)



ROCE (%)

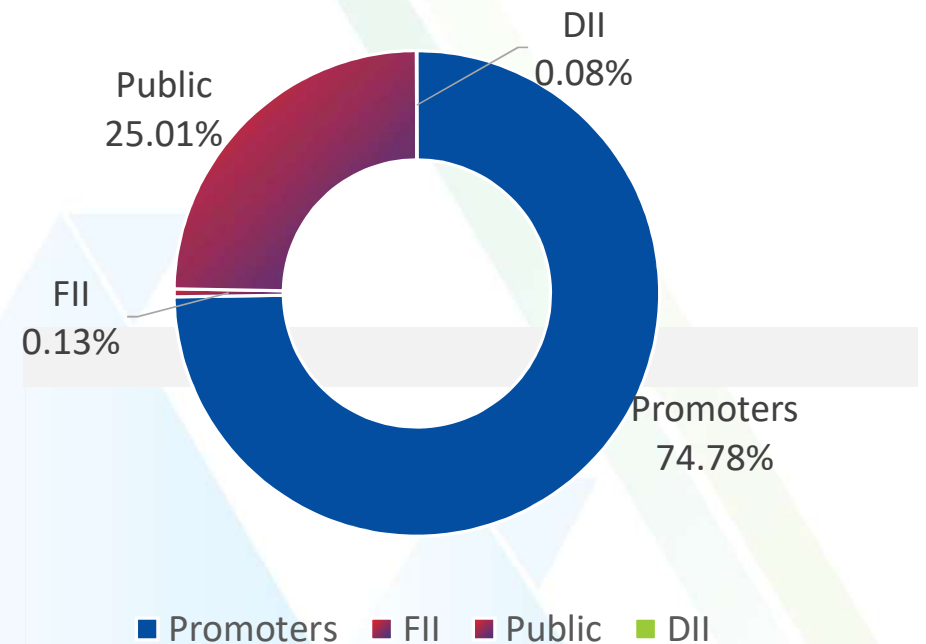


ROCE: calculate excluding exception items

## CAPITAL MARKET INFORMATION

MARKET DATA (AS ON 31 <sup>ST</sup> MARCH, 2025)	INR
Face Value	10.0
Market Price	1,258.0
Market Cap(Mn)	18,954.4
Equity Shares Outstanding (Mn)	15.1
Average Volume ('000)	10.7

## SHAREHOLDING PATTERN (AS ON 31<sup>ST</sup> MARCH, 2025)



## UPDATE ON COMPOSITE SCHEME OF ARRANGEMENT



The Board of Directors of the Company in its meeting held on August 12, 2022 have approved Composite Scheme of Arrangement (Scheme). The appointed date is July 1, 2022.

Following the implementation of the Scheme, Jubilant Agri and Consumer Products Limited ("JACPL"/ "Company"), previously a wholly owned subsidiary of JIL, is now the resultant entity. The financial results of JACPL have been prepared and reviewed in accordance with the provisions of the Scheme as approved by the Board. Any adjustments arising due to the amalgamation have been incorporated in compliance with applicable regulatory requirements and Indian Accounting Standards.

The National Company Law Tribunal, Allahabad Bench (NCLT) vide its order dated 07 August, 2024 sanctioned the Composite Scheme of Arrangement, certified copy of the same received on 03 September, 2024. The Scheme became effective on 03 October, 2024 upon filing of the certified copies of the NCLT order sanctioning the Scheme with the respective jurisdictional Registrar of Companies (Kanpur). Pursuant to the Scheme becoming effective, all the assets and liabilities of JIL transferred to and vested in the Company with effect from the Appointed Date.

The equity shares of the Company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on February 14, 2025 in accordance with the Scheme.

## UPDATE ON DEMERGER OF AGRI BUSINESS

- The Company is evaluating various options for the demerger of Agri business
- Further progress in this proposal shall be communicated in compliance with SEBI (LODR) requirement

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## For further details, please feel free to contact our Investor Relations Advisors:



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